LET HER KNOW THAT ANYTHING IS POSSIBLE

2019-2020 Annual Report

Junior Achievement
Inspiring Tomorrows™
**Program Impact**

2019-2020

- **44,862** students empowered
- **3,113** volunteers invested
- **1,857** classes taught
- **1,404** teachers involved
- **289** schools served
- **107** districts reached
- **827,611** contact hours

**Districts Reached**


“JA is vital to students because the organization provides hands on activities that replicate what the real world is like, and this actually provokes students to become more interested and involved in preparing for their future.”

– James, High School Student
Junior Achievement’s mission:
To Inspire And Prepare Young People To Succeed In A Global Economy.
Thank you to all of the donors who invested in our students.

Listed are gifts of $3,000 and above.

<table>
<thead>
<tr>
<th>$30,000 and above</th>
<th>$15,000 - $29,999</th>
<th>$10,000 - $14,999</th>
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<tbody>
<tr>
<td>AAON, Inc.</td>
<td>American Fidelity Assurance &amp; Foundation</td>
<td>American Electric Power</td>
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<td>Cherokee Nation Foundation</td>
<td>AT&amp;T, Inc.</td>
<td>BancFirst Corporation</td>
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<td>Masonic Charity Foundation of Oklahoma</td>
<td>Bank of America</td>
<td>Cherokee Nation Businesses</td>
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<td>Meinders, Herman</td>
<td>Bank of Oklahoma</td>
<td>Clyde R. Evans Charitable Trust</td>
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<td>OGE Energy Corp.</td>
<td>Bank of the West</td>
<td>Kaufman, Wood</td>
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<td>Tulsa Tech</td>
<td>Chesapeake Energy Corporation</td>
<td>JD Young</td>
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<td></td>
<td>Chick-fil-A</td>
<td>Love's Travel Stops &amp; Country Stores</td>
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<td></td>
<td>Cox Business</td>
<td>RB American Group</td>
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<td>EY</td>
<td>Reasor's</td>
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<td></td>
<td>Grace and Franklin Bernsen Foundation</td>
<td>Robert Glenn Rapp Foundation</td>
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<td></td>
<td>Hillcrest HealthCare System</td>
<td>United Rentals</td>
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<td></td>
<td>Inasmuch Foundation</td>
<td>Wells Fargo</td>
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<td></td>
<td>John Steele Zink Foundation</td>
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<td></td>
<td>Linde Engineering Americas</td>
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<td></td>
<td>MidFirst Bank</td>
<td></td>
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<td>ONEOK Foundation</td>
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<td></td>
<td>T.D. Williamson, Inc.</td>
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<td>T2M Works</td>
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<td>Tall Oak Midstream Management</td>
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<td>The Anne and Henry Zarrow Foundation</td>
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<td>Verizon Communications, Inc.</td>
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<td></td>
<td>Williams Companies, Inc.</td>
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“One of the ways that JA BizTown has impacted me, is that it’s shown me that students can achieve well beyond what we think they can, so let’s give them those responsibilities and those opportunities to grow. It is important because it helps students have goals and shows them that there are things out there for them to do and that they are important.”

-Crystal Young, Cherokee Elementary
**$5,000-$9,999**

- Capital One Auto Finance
- CCK Strategies, PLLC
- ConocoPhillips Petroleum
- Edward & Helen Bartlett Foundation
- Eide Bailly
- Enable Midstream Partners
- Filstrup Family Foundation
- Gateway First Bank
- Hilti
- JPMorgan Chase
- Larkin Bailey Foundation
- Matrix Service Company
- Phillips 66
- Prosperity Bank
- PwC
- Robert Half International, Inc.
- Robinson Park
- Sonic Corp
- State Farm Insurance Companies
- Tulsa Parrot Head Club
- Tulsa Regional Chamber of Commerce

**$3,000-$4,999**

- Affordable Asphalt & Maintenance
- Bolander, Brenda
- Central Bank of Oklahoma
- Cowboy Sports Properties
- Eaton, John
- Gourd, Todd
- Grant Thornton
- Great Plains Bank
- Grunst, Marty
- Hal Smith Restaurants
- Morse & Co.
- Mote, Mark
- Myers, Max
- Peck, Randy
- Samuel's Jewelry Design and Repair
- Simmons Bank
- Stride Bank
- The Consultants, Ltd.
- Traverse Midstream Partners
- Trust Company of Oklahoma
- TTCU Federal Credit Union
- Tulsa Airports Improvement Trust
- Tulsa Community College

“My students find JA Investor Challenge to be one of the most valuable experiences throughout the year. They come back and ask, “Can we do that again?” JA is just such a good experience for students. I highly recommend the JA Investor Challenge activity.”

-Chuck Pack, Tahlequah High School
**STATEMENT OF FINANCIAL POSITION**

**Assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
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</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$545,621</td>
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<tr>
<td>Pledges receivable</td>
<td>240,454</td>
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<td>Prepaid expenses</td>
<td>28,607</td>
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<tr>
<td>Investments</td>
<td>303,952</td>
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<tr>
<td>Pledges receivable, net - restricted</td>
<td>137,857</td>
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<tr>
<td>Endowment funds - restricted</td>
<td>534,530</td>
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<tr>
<td>Property and equipment, net</td>
<td>2,046,861</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$3,837,882</strong></td>
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**Liabilities and Net Assets**

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<tr>
<th>Description</th>
<th>2020</th>
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<tbody>
<tr>
<td>Liabilities</td>
<td>555,717</td>
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<tr>
<td>Accounts payable</td>
<td>$5,080</td>
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<td>Accrued liabilities</td>
<td>5,893</td>
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<td>Notes payable</td>
<td>544,744</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>555,717</strong></td>
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<tr>
<td>Net Assets:</td>
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</tr>
<tr>
<td>Without donor restrictions</td>
<td>2,687,917</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>594,248</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>3,282,165</strong></td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$3,837,882</strong></td>
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</table>
LEADERSHIP
2019-2020

State
BOARD OF DIRECTORS
Pat Piper, Board Chair
Mark Blongewicz
Dr. Kim Boyd
Dr. Stacey Butlerfield
Duane Chalmers
John Curzon
John Eaton
Dr. Kirt Hartzler
Jennifer Jezek
Wes Mitchell
Mark Mote
Dr. Clarence Oliver, Jr.
Dave Shiels

Brenda Bolander
Michelle Britten
Randy Chandler
Chris Childress
John Christ
Deano Cox
Jolene Curry
Nick Dell’Osso
Brent Douglas
Jamie Elmore
Danielle Ezell
Jeffrey Groves
Dave Hardy
Darcie Henderson
Chad Holeman
Keith Johnson
Greg Jones
Rachel Kanady
Patrick Karry
Wood Kaufman
Tosha Lackey
Marvin Lyle
Nick Migliorino
Laura Mitchell
Giovanni Monterroso
Max Myers
Mike Nation
Randy Peck
Janis Reeser
Dr. Fred Rhodes
Nathan Rice
Dave Shels
Earl Stone
Kent Treadwell
Chuck Walworth
Ronda Walzer
Ryan Ward
Cary Watson

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Tasha Bury
Jason Butler
Dr. Stacey Butlerfield
Jay Calhoun
Sandi Calvin
Duane Chalmers
David Chen
Dave Cleveland
Tony Conetta
John Cook
Kevin Cooper
Amanda Crane
Amber Deramus
John Eaton
Scott Filstrup
Robert Franklin
Dr. Deborah Gist
Todd Gourd
Marty Grunst
Dr. Kirt Hartzler
Thomas Hay
Isaac Helmerich
Kelly Hewitt

Jennifer Jezek
Scott Johnson
Angela Kouples
Shawn Krugglen
Monte McNutt
Wes Mitchell
Sara Momper
Jim Morgan
Dr. Clarence Oliver, Jr.
Michael Oonk
Jonathan Pinto
Pat Piper
Gary Provine
Lori Pumphrey
Pat Selcer
Eric Shepard
Dr. Lana Turner-Addison
Brian Unich
Dr. Jeff Wilson
Mike Yates
Steve York

Oklahoma City
BOARD OF DIRECTORS
Mark Mote, Board Chair
Adam Albright
Cinthya Allen
Mark Beffort
Eddie Blankenship

Mark Blongewicz
Dr. Kim Boyd
Tasha Bury
Jason Butler
Dr. Stacey Butlerfield
Jay Calhoun
Sandi Calvin
Duane Chalmers
David Chen
Dave Cleveland
Tony Conetta
John Cook
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John Eaton
Scott Filstrup
Robert Franklin
Dr. Deborah Gist
Todd Gourd
Marty Grunst
Dr. Kirt Hartzler
Thomas Hay
Isaac Helmerich
Kelly Hewitt

JAOK Staff
STATE
Shannan Beeler
President
Debbie Weiherbach
VP of Administration
Teri Clanton
Administrative Manager

OKC REGION
Jo Wise
OKC Regional Director
Tracey Beesley
Administrative Assistant
Terry Billen
Development/Events
Mary Thomas
Senior Program Manager

TULSA REGION
Erica Irvine
VP of Operations
Robyn Brown
Program Director
Gabby Gaither
Program Manager
Mary Lou Robinson
JA BizTown Manager

JA BizTown Manager

TULSA REGION
\begin{align*}
\text{Tulsa Board of Directors} \\
\text{John Curzon, Board Chair} \\
\text{Scott Asbjornson} \\
\text{Dr. Keith Ballard} \\
\text{Darryl Baskin} \\
\text{Rick Bennett} \\
\text{Mark Blongewicz} \\
\text{Dr. Kim Boyd} \\
\text{Tasha Bury} \\
\text{Jason Butler} \\
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\text{Michael Oonk} \\
\text{Jonathan Pinto} \\
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\text{Gary Provine} \\
\text{Lori Pumphrey} \\
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