2018-2019
Annual Report
I would like to extend my deepest gratitude and a heartfelt thank you on behalf of Shidler for sharing your time and energy teaching our children today! You see, these children's lives are plagued by gang violence, poverty, homelessness, broken homes, domestic abuse....and the list goes on. They do not have authentic learning experiences like the ones that you shared with them through your life experiences and activities in the classroom today. We are grateful that each of you has made a positive impact for our children today!

– Diane Dang, Shidler Elementary School
Junior Achievement’s mission is to inspire and prepare young people to succeed in a global economy.

**Financial Literacy**
JA empowers students to make smart, lifelong financial choices. Through our financial literacy programs, students learn how to create and manage wealth. They develop skills in areas such as budgeting, investing and creating financial plans.

**Entrepreneurship**
JA inspires youth to start their own businesses, create jobs, and contribute to the American economy. In our entrepreneurship programs, students gain first-hand experience in running a successful business. They learn how to create business plans, innovate, manage teams and take a new product to market.

**Work Readiness**
JA Alumni are more likely to stay in school and earn more than students who don’t participate in our programs. Our work readiness programs give students invaluable career-building skills that they can use throughout their lives. Students learn how to communicate, network, interview for jobs and collaborate with diverse groups of people to achieve common goals.
Thank you to all of the donors who invested in our students.

Listed below are gifts of $3,000 and above.

<table>
<thead>
<tr>
<th>$30,000 and above</th>
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<tbody>
<tr>
<td>AAON, Inc.</td>
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<tr>
<td>AT&amp;T, Inc.</td>
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<tr>
<td>Bank of Oklahoma</td>
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<tr>
<td>Cherokee Nation Foundation</td>
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<tr>
<td>J.E. and L.E. Mabee Foundation</td>
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<tr>
<td>Linde Engineering North America</td>
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<td>Meinders, Herman</td>
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<tr>
<td>TBS Factoring Service, LLC</td>
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<td>Tulsa Tech</td>
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<table>
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<th>$15,000-$29,999</th>
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<tr>
<td>American Fidelity Assurance</td>
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<tr>
<td>Arvest Bank</td>
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<tr>
<td>Bank of America Merrill Lynch</td>
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<tr>
<td>Cancer Treatment Centers of America Tulsa</td>
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<td>Chick-fil-A</td>
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<td>H.A. &amp; Mary K. Chapman Charitable Trust</td>
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<td>HollyFrontier</td>
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<td>John Steele Zink Foundation</td>
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<td>Masonic Charity Foundation of Oklahoma</td>
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<td>OG&amp;E Energy Corp.</td>
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<td>State Farm Insurance Companies</td>
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<td>T.D. Williamson, Inc.</td>
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<td>T2M Works</td>
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<td>Tall Oak Midstream</td>
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<td>The Anne and Henry Zarrow Foundation</td>
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<td>The Anschutz Foundation</td>
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<td>Wells Fargo</td>
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<td>Williams Companies, Inc.</td>
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<td>Capital One Auto Finance</td>
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<td>CCK Strategies, PLLC</td>
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<td>Charles and Lynn Schusterman</td>
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<td>Family Foundation</td>
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<td>Cherokee Nation Businesses</td>
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<td>Clyde R. Evans Charitable Trust</td>
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<td>Love's Travel Stops &amp; Country Stores</td>
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<td>ONEOK Foundation</td>
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<td>PediStat</td>
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<td>QuikTrip Corporation</td>
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<td>Reasor's</td>
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<td>Robert Glenn Rapp Foundation</td>
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<td>Simmons Bank</td>
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<tr>
<td>United States Beef Corporation</td>
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<tr>
<td>VISA, Inc.</td>
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</table>

“Great program! I wish more students were exposed to it. Teaching youngsters to properly manage their life helps them become better citizens.”

- Pedro Feguero, JA Volunteer
$5,000-$9,999
AGC of Oklahoma
AVB Bank
Baker Hughes
BancFirst Corporation
Cancer Treatment Centers of America - Tulsa
Central Bank of Oklahoma
Chesapeake Energy Corporation
ConocoPhillips Petroleum
Drummond Communications
Eide Bailly
Enable Midstream Partners
Filstrup, Scott and Margee
FIS Enterprise Account Group
Gateway First Bank
IBM
Jim Norton Toyota
Lamar Advertising Company
Larkin Bailey Foundation
Matrix Service Company
Oral Roberts University
Osage Casino
Paul Milburn Charitable Gift Fund
Phillips 66
Prosperity Bank
Pumphrey, Lori
Robert Half International, Inc.
RSM US LLP
Simmons Bank
Sonic Corp
The Consultants, Ltd.
Trust Company of Oklahoma
TTCU Federal Credit Union

$3,000-$4,999
American Heritage Bank
Arby's Foundation
City National Bank & Trust Co.
CrossFirst Bank
Crossland Construction
Dell'Ossio, Nick
Deloitte & Touche LLP
Eaton, John
First Oklahoma Federal Credit Union
Galleria of Smiles
Gourd, Todd
Grant Thornton
Great Plains Bank
Guernsey - Engineers | Architects | Consultants
Hall Estill Attorneys at Law
Hilti
Israel Diamond Supply
Kaufman, Wood
Kirkpatrick Foundation
Lance Ruffel Oil & Gas, LLC
Linen King
Mote, Mark
Myers, Max
Peck, Randy
PwC, LLC
RCB Bank
Security Bank
Select Energy Services
Stone, Earl C.
Sygma Network
Traverse Midstream Partners

Tulsa Regional Chamber of Commerce
Tulsa Rotaract
Urich, Brian
Webco Industries, Inc.
WPX Energy

"JA Finance Park taught me that I really need to get ready for the future."

- Olive High School Student
STATEMENT OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Assets</th>
<th>2019</th>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 220,070</td>
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<tr>
<td>Pledges receivable</td>
<td>306,961</td>
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<td>Prepaid expenses</td>
<td>28,556</td>
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<tr>
<td>Investments</td>
<td>407,001</td>
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<tr>
<td>Pledges receivable, net– restricted</td>
<td>143,929</td>
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<tr>
<td>Endowment funds– restricted</td>
<td>537,386</td>
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<tr>
<td>Property and equipment, net</td>
<td>2,157,266</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$ 3,801,169</td>
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<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>2019</th>
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</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
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<tr>
<td>Accounts payable</td>
<td>$ 4,624</td>
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<tr>
<td>Accrued liabilities</td>
<td>13,246</td>
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<tr>
<td>Note payable</td>
<td>112,858</td>
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<tr>
<td>Total liabilities</td>
<td>130,728</td>
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<tr>
<td>Net assets:</td>
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<tr>
<td>Without donor restrictions</td>
<td>2,989,126</td>
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<tr>
<td>With donor restrictions</td>
<td>681,315</td>
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<tr>
<td>Total net assets</td>
<td>3,670,441</td>
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</tbody>
</table>

Total liabilities and net assets $ 3,801,169
LEADERSHIP
2018-2019

State BOARD OF DIRECTORS
John Eaton, Board Chair
Mark Blongewicz
Dr. Kim Boyd
Paul Brewer
Dr. Stacey Butterfield
Duane Chalmers
Randy Chandler
John Curzon
Dr. Kirt Hartzler
Jennifer Jezek
Wes Mitchel
Mark Mote
Dr. Clarence Oliver, Jr.
Dave Shiels

Oklahoma City BOARD OF DIRECTORS
Mark Mote, Board Chair
Adam Albright
Cinthya Allen
Cary Baetz
Mark Beffort
Brenda Bolander
Michelle Britten
Randy Chandler
Chris Childress
Nick Dell’Osso
Brent Douglas
Jamie Elmore
Danielle Ezell
Becky Franklin
David Hardy
Darcie Henderson
Chad Holeman
Keith Johnson
Greg Jones
Rachel Kanady
Patrick Karry
Wood Kaufman
Zeeshan Khan
Tosha Lackey
Casey Logue

Tulsa BOARD OF DIRECTORS
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Dr. Keith Ballard
Darryl Baskin
Rick Bennett
Mark Blongewicz
Dr. Kim Boyd
Tasha Bury
Jason Butler
Dr. Stacey Butterfield
Jay Calhoun
Duane Chalmers
David Chen
Dave Cleveland
Carlos Conerly
Tony Conetta
John Cook
Kevin Cooper
John Curzon
Amber Daramus
John Eaton
Scott Filstrup
Robert Franklin
Dr. Deborah Gist
Ronda Walzer
Ryan Ward

JAOK STAFF
STATE
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President
Debbie Weierbach
VP of Administration
Teri Clanton
Administrative Manager

OKC REGION
Jo Wise
OKC Regional Director
Terry Billen
Development/Events
Mary Thomas
Senior Program Manager
Tracey Beesley
Administrative Assistant
Shelley Brown
Program Manager
Sarah Green
Program Manager

TULSA REGION
Erica Irvine
VP of Operations
Brian Jackson
Development Manager
Martha Rongey
Senior Events Manager
Sarah Wenglewski
Administrative Assistant
Lisa Morgan
Development Manager
Anessa Steidley
Special Events Assistant

Robyn Brown
Program Director
Brenna Duncan
Program Manager
Gabby Gaither
Program Manager
Lara White
Program Assistant
Tamara Collins
Receptionist

Karen Warlick
JA BizTown Director
Ann Krueger
JABT Instructional Coord.
Samantha Overton
JABT Instructional Coord.
Mary Lou Robinson
JABT Instructional Coord.
Christina Williams
JABT Instructional Coord.