A Correlation:
FLORIDA
Academic Standards and
Junior Achievement
Elementary School Programs

Updated October 2020
Florida Social Studies
Florida English Language Arts and Mathematics
Florida Employability Skills

Junior Achievement USA®
One Education Way
Colorado Springs, CO 80906
www.ja.org
Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the Florida Academic Standards for Social Studies, the Personal Financial Literacy Expectations, as well as Florida English Language Arts and Mathematics and the Florida Employability Skills, where grade appropriate. This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard, but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed. When Extended Learning Opportunities within the curriculum directly support an academic standard it is indicated by the letters ELO superscripted next to the standard.

JA Elementary School Programs

JA Ourselves® uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

JA Our Families® introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members’ jobs and businesses contribute to the well being of the family.

JA Our Community® uses posters and games to offer practical information about businesses and the many jobs those businesses offer in a community. Students explore production methods through a simulation game, and they learn about taxes, decision making, and how money flows in an economy.

JA Our City® introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

JA Our Region® introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

JA Our Nation® provides practical information about businesses’ need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

JA More than Money® teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

JA Career Exploration Fair™ is an event where students learn about a range of career options across multiple career clusters. (Grades K-5)

JA Career Speakers Series™ In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-5) For JA BizTown, refer to the Capstone Correlations Report.
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<td><strong>Session One: This or That? Make a Choice</strong></td>
<td>SS.K.C.2.1 Demonstrate the characteristics of being a good citizen.</td>
<td>LAFS.K.RL.3.7 LAFS.K.W.1.1 LAFS.K.SL.1.1-3 LAFS.K.L.3.4</td>
<td>MAFS.K.CC.2.4 MAFS.K.MD.2.3</td>
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<tr>
<td>Students practice economics by making personal choices.</td>
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<td><strong>Objectives:</strong></td>
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<tr>
<td>The students will be able to:</td>
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<tr>
<td>▪ Identify personal interests</td>
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<td>▪ Consider the factors that determine their choices</td>
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<td>▪ Define money</td>
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<tr>
<td><strong>Session Two: Do I Need What I Want?</strong></td>
<td>SS.K.E.1.4 Identify the difference between basic needs and wants.</td>
<td>LAFS.K.RL.1.1 LAFS.K.RL.3.7 LAFS.K.RL.4.10 LAFS.K.RF.2.2.a LAFS.K.SL.1.1 LAFS.K.L.3.4-6</td>
<td>MAFS.K.CC.2.4 MAFS.K.CC.2.5 MAFS.K.MD.2.3</td>
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<tr>
<td>Students recognize that people have basic needs and wants and that money-smart people know the difference between them.</td>
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<td><strong>Objectives:</strong></td>
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<td>The students will be able to:</td>
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<tr>
<td>▪ Explain the difference between needs and wants</td>
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<td>▪ Create a simple chart</td>
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<td><strong>Session Three: A Penny Earned</strong></td>
<td>SS.K.E.1.3 Recognize that people work to earn money to buy things they need or want.</td>
<td>LAFS.K.RL.1.1 LAFS.K.RL.1.2 LAFS.K.RL.1.3 LAFS.K.RL.3.7 LAFS.K.RL.4.10 LAFS.K.RF.1.1 LAFS.K.W.1.1 LAFS.K.SL.1.1 LAFS.K.L.3.4</td>
<td>MAFS.K.CC.1.1 MAFS.K.CC.1.3 MAFS.K.CC.2.5 MAFS.K.G.1.1</td>
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<td>Students are introduced to storybook characters and examine ways they can earn money.</td>
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<td><strong>Objectives:</strong></td>
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<td>The students will be able to:</td>
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<tr>
<td>▪ Describe the role of money in society</td>
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<td>▪ Identify jobs they can do to earn money</td>
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<td><strong>Session Four: A Penny Saved</strong></td>
<td>SS.K.G.2.1 Locate and describe places in the school and community.</td>
<td>LAFS.K.RL.1.1 LAFS.K.RL.4.10 LAFS.K.RF.2.2.a LAFS.K.SL.1.1-3 LAFS.K.L.3.4</td>
<td>MAFS.K.CC.1.3 MAFS.K.CC.2.4 MAFS.K.CC.2.5 MAFS.K.CC.3.7 MAFS.K.OA.1.1</td>
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<td>Students are introduced to the concept of saving.</td>
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<td><strong>Objectives:</strong></td>
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<td>The students will be able to:</td>
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<tr>
<td>▪ Explain the importance of saving money</td>
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<td>▪ Identify a savings goal</td>
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<tr>
<td>▪ Identify a place where people save money</td>
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**JA Ourselves**
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<td><strong>Session Five: A Penny Shared</strong></td>
<td>SS.K.A.1.1 Develop an understanding of how to use and create a timeline. SS.K.A.3.1 Use words and phrases related to chronology and time to explain how things change and to sequentially order events that have occurred in school.</td>
<td>LAFS.K.RL.1.1 LAFS.K.RL.1.2 LAFS.K.RL.1.3 LAFS.K.RL.3.7 LAFS.K.RL.4.10 LAFS.K.RF.1.1 LAFS.K.W.1.1 LAFS.K.SL.1.1-3 LAFS.K.L.3.4</td>
<td>MAFS.K.CC.2.4</td>
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<td><strong>Session One: All Kinds of Families</strong></td>
<td>SS.1.C.2.2 Describe the characteristics of responsible citizenship in the school community. SS.1.C.2.3 Identify ways students can participate in the betterment of their school and community.</td>
<td>LAFS.1.RL.1.1,3 LAFS.1.RL.3.7 LAFS.1.RF.1.1 LAFS.1.RF.2.2 LAFS.1.RF.3.3 LAFS.1.W.3.8 LAFS.1.SL.1.1,2 LAFS.1.SL.2.4,5 LAFS.1.L.1.1 LAFS.1.L.3.4</td>
<td>NA</td>
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<tr>
<td><strong>Objectives:</strong></td>
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<tr>
<td>The students will be able to:</td>
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<tr>
<td>▪ Begin to understand the similarities and differences between families</td>
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<td>▪ Recognize the importance of businesses in neighborhoods</td>
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<td><strong>Session Two: Money for Needs and Wants</strong></td>
<td>SS.1.E.1.1 Recognize that money is a method of exchanging goods and services. SS.1.E.1.6 Identify that people need to make choices because of scarce resources.</td>
<td>LAFS.1.RL.1.1,3 LAFS.1.RL.2.4 LAFS.1.RL.3.7 LAFS.1.RF.1.1 LAFS.1.RF.2.2 LAFS.1.RF.3.3 LAFS.1.SL.1.1,2 LAFS.1.SL.2.4 LAFS.1.L.1.1 LAFS.1.L.3.4</td>
<td>MAFS.K.MD.2.3</td>
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<td>Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs.</td>
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<td><strong>Objectives:</strong></td>
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<tr>
<td>The students will be able to:</td>
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<tr>
<td>▪ Describe the difference between needs and wants</td>
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<td>▪ Explain that families must earn money for the things they need and want</td>
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<td><strong>Session Three: Businesses All Around the Neighborhood</strong></td>
<td>SS.1.G.1.2 Identify key elements (compass rose, cardinal directions, title, key/legend with symbols) of maps and globes. SS.1.E.1.3 Distinguish between examples of goods and services. SS.1.E.1.4 Distinguish people as buyers, sellers, and producers of goods and services.</td>
<td>LAFS.1.RL.1.1,3 LAFS.1.RL.2.4 LAFS.1.RL.3.7 LAFS.1.RF.1.1 LAFS.1.RF.2.2 LAFS.1.RF.3.3 LAFS.1.W.3.8 LAFS.1.SL.1.1,2 LAFS.1.SL.2.4 LAFS.1.L.1.1 LAFS.1.L.3.4</td>
<td>MAFS.K.MD.2.3</td>
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<td>Students learn how the needs and wants of people in a neighborhood create an opportunity for entrepreneurs to start businesses.</td>
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<td><strong>Objectives:</strong></td>
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<tr>
<td>The students will be able to:</td>
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<tr>
<td>▪ Define entrepreneur, goods, and services</td>
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<td>▪ Interpret map symbols</td>
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<td>▪ Identify the goods or services businesses provide</td>
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| **Session Four: Jobs All Around the Neighborhood**  
Students learn that entrepreneurs create businesses, which provide jobs for families.  
**Objectives:**  
The students will be able to:  
• Identify the jobs people do  
• Analyze their own skills to determine ways they can support family members | SS.1.E.1.4 Distinguish people as buyers, sellers, and producers of goods and services. | LAFS.1.RI.3.6  
LAFS.1.RI.3.7  
LAFS.1.RF.1.1  
LAFS.1.RF.2.2  
LAFS.1.RF.3.3  
LAFS.1.SL.1.1.2  
LAFS.1.SL.2.4,5  
LAFS.1.L.1.1.2  
LAFS.1.L.3.4 | NA |
| **Session Five: A New Business**  
Students think like entrepreneurs and help advertise a new business needed in the neighborhood.  
**Objectives:**  
The students will be able to:  
• Describe one of the entrepreneurial characteristics—Satisfy a Need or Want | SS.1.C.2.3 Identify ways students can participate in the betterment of their school and community. | LAFS.1.RI.1.1  
LAFS.1.RI.3.6  
LAFS.1.RI.3.7  
LAFS.1.RF.1.1  
LAFS.1.RF.2.2  
LAFS.1.RF.3.3  
LAFS.1.SL.1.1.2  
LAFS.1.SL.2.4,5  
LAFS.1.L.1.1  
LAFS.1.L.3.4 | MAFS.K.OA.1.2  
MAFS.K.OA.1.a  
MAFS.K.MD.2.3 |
# JA Our Community

## Session Descriptions | Florida Standards for Social Studies | Florida ELA Standards | Florida Math Standards
--- | --- | --- | ---
**Session One: People in a Community Working Together**  
Students learn what a community is and the variety of jobs that people have in a community.  
**Objectives:**  
The students will:  
- Describe a community.  
- State how people contribute to and benefit from a community.  
- Identify the variety of jobs in a community and how each requires specific skills.  
SS.2.C.2.2 Define and apply the characteristics of responsible citizenship.  
LAFS.2.RL.1.1  
LAFS.2.RL.3.7  
LAFS.2.RI.1.1  
LAFS.2.RI.2.4,5  
LAFS.2.RI.3.7  
LAFS.2.RF.2.2  
LAFS.2.RF.3.3  
LAFS.2.SL.1.1,2  
LAFS.2.SL.2.4  
LAFS.2.L.1.1  
LAFS.2.L.3.4  
MAFS.2.G.1.2

**Session Two: Sweet “O” Donuts**  
Students learn that workers who produce goods and services earn money for their work.  
**Objectives:**  
The students will:  
- Define the terms produce, product, production, goods, and services.  
- Apply innovation to the production process.  
- Explain that people in a community earn money by performing work.  
SS.2.E.1.1 Recognize that people make choices because of limited resources.  
SS.2.E.1.2 Recognize that people supply goods and services based on consumer demands.  
LAFS.2.RF.2.2  
LAFS.2.RF.3.3,4  
LAFS.2.W.1.2  
LAFS.2.SL.1.1,2  
LAFS.2.SL.2.4  
LAFS.2.L.1.1  
LAFS.2.L.3.4  
MAFS.2.NBT.2.5  
MAFS.2.NBT.1.1  
MAFS.2.MD.3.8

**Session Three: Business and Government Jobs**  
Students explore how the money earned for work moves through a community and the impact that money has on people, businesses, and government.  
**Objectives:**  
The students will:  
- Locate businesses and identify government careers.  
- Explain how taxation supports government services.  
SS.2.G.1.1 Use different types of maps (political, physical, and thematic) to identify map elements.  
SS.2.C.2.4 Identify ways citizens can make a positive contribution in their community.  
LAFS.2.RI.1.1  
LAFS.2.RI.2.4,5  
LAFS.2.RI.3.7  
LAFS.2.RF.3.3,4  
LAFS.2.SL.1.1,2  
LAFS.2.SL.2.4  
LAFS.2.L.1.1  
LAFS.2.L.3.4  
MAFS.2.NBT.2.5
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<td>The Session Four: Let’s Vote!</td>
<td>SS.2.E.1.1 Recognize that people make choices because of limited resources.</td>
<td>LAFS.2.RF.3.3</td>
<td>MAFS.2.MD.3.8</td>
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<tr>
<td>Students participate in a decision</td>
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<td>LAFS.2.W.1.2</td>
<td>MAFS.2.MD.4.10</td>
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<td>that benefits their community. They</td>
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<td>LAFS.2.W.3.7.8</td>
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<td>vote to express their choice and to</td>
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<td>LAFS.2.SL.1.1.2</td>
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<td>determine the will of the majority.</td>
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<td>LAFS.2.SL.2.4.6</td>
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<td><strong>Objectives:</strong></td>
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<td>LAFS.2.L.1.1</td>
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<td>The students will:</td>
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<td>LAFS.2.L.3.4</td>
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<td>▪ Apply a decision-making process.</td>
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<td>▪ Recognize voting as a way</td>
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<td>responsible citizens act and</td>
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<td>contribute to meet a community’s</td>
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<td>needs.</td>
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<td>Session Five: Money Moves in a</td>
<td>SS.2.G.1.1 Use different types of maps (political, physical, and thematic) to</td>
<td>LAFS.2.RL.1.1</td>
<td>MAFS.2.OA.1.1</td>
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<tr>
<td>Community</td>
<td>identify map elements.</td>
<td>LAFS.2.RL.2.4</td>
<td>MAFS.2.NBT.2.5</td>
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<td>Students learn about money and how</td>
<td>SS.2.E.1.2 Recognize that people supply goods and services based on consumer</td>
<td>LAFS.2.RL.3.7</td>
<td>MAFS.2.MD.3.8</td>
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<td>it moves through a community.</td>
<td>demands.</td>
<td>LAFS.2.RI.1.1</td>
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<td><strong>Objectives:</strong></td>
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<td>LAFS.2.RI.2.4.5</td>
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<td>The students will:</td>
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<td>LAFS.2.RI.3.7</td>
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<td>▪ Identify coins and money terms.</td>
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<td>LAFS.2.RF.3.3</td>
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<td>▪ Describe how money flows through a</td>
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<td>LAFS.2.SL.1.1.2</td>
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<td>community’s economy.</td>
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<td>LAFS.2.SL.2.4</td>
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<td>LAFS.2.L.1.1</td>
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<td><strong>Session One: Earn, Save, Spend, and Donate</strong></td>
<td>SS.3.E.1.2 List the characteristics of money.</td>
<td>LAFS.3.RF.3.3,4 LAFS.3.W.1.2 LAFS.3.SL.1.1-3 LAFS.3.L.1.1 LAFS.3.L.2.3 LAFS.3.L.3.4</td>
<td>MAFS.3.MD.2.3</td>
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<td>Knowing we have four choices with money helps people reach personal goals and dreams and helps keep cities alive and healthy. <strong>Objectives:</strong></td>
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<td>The students will be able to:</td>
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<tr>
<td>▪ Describe the four choices we have with money.</td>
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<td>▪ Define deposits and withdrawals.</td>
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<td><strong>Session Two: Invisible Money</strong></td>
<td>SS.3.E.1.2 List the characteristics of money. SS.3.E.1.3 Recognize that buyers and sellers interact to exchange goods and services through the use of trade or money.</td>
<td>LAFS.3.RL.1.1 LAFS.3.RL.2.5 LAFS.3.RF.3.3,4 LAFS.3.W.3.8 ELO LAFS.3.SL.1.1-3 LAFS.3.SL.2.6 LAFS.3.L.1.1 LAFS.3.L.2.3 LAFS.3.L.3.4</td>
<td>MAFS.3.OA.4.8 MAFS.3.OA.4.9</td>
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<td>Students learn about the different forms of money and how people use them to pay for goods and services. <strong>Objectives:</strong></td>
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<td>The students will be able to:</td>
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<td>▪ Define goods and services.</td>
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<td>▪ Explain how people spend money.</td>
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<td>▪ Recognize methods of payment and whether they are readily visible or invisible.</td>
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<td><strong>Session Three: How Do I Become an Entrepreneur?</strong></td>
<td>SS.3.E.1.2 List the characteristics of money. SS.3.E.1.3 Recognize that buyers and sellers interact to exchange goods and services through the use of trade or money.</td>
<td>LAFS.3.RL.1.1 LAFS.3.RL.2.5 LAFS.3.RF.3.3,4 LAFS.3.W.3.4 LAFS.3.SL.1.1-3 LAFS.3.SL.2.6 LAFS.3.L.1.1 LAFS.3.L.2.3 LAFS.3.L.3.4,6</td>
<td>MAFS.3.OA.4.8 MAFS.3.NBT.1.2</td>
</tr>
<tr>
<td>When entrepreneurs create businesses, they help keep cities alive and healthy. <strong>Objectives:</strong></td>
<td></td>
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<tr>
<td>The students will be able to:</td>
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<tr>
<td>▪ Define entrepreneur, producer, and consumer.</td>
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<tr>
<td>▪ Explain the need for a business plan.</td>
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<tr>
<td>▪ Discuss the ways in which entrepreneurs help a city.</td>
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<tr>
<td><strong>Session Four: Money Choices Make the City Go Round</strong></td>
<td>SS.3.E.1.2 List the characteristics of money. SS.3.E.1.3 Recognize that buyers and sellers interact to exchange goods and services through the use of trade or money.</td>
<td>LAFS.3.RF.3.3,4 LAFS.3.W.3.2 LAFS.3.SL.1.2,3 LAFS.3.L.3.4-6</td>
<td>MAFS.3.OA.4.8 MAFS.3.NBT.1.2</td>
</tr>
<tr>
<td>Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital. <strong>Objectives:</strong></td>
<td></td>
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<tr>
<td>The students will be able to:</td>
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<tr>
<td>▪ Demonstrate the importance of money in everyday life.</td>
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</table>

*ELO* - Indicates a skill best supported by an Extended Learning Opportunity
**Session Descriptions** | **Florida Standards for Social Studies** | **Florida ELA Standards** | **Florida Math Standards**
--- | --- | --- | ---
**Session Five: Let’s Build a City**
A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate.

**Objectives:**
The students will be able to:
- Describe how personal choices make a city a good place to live, work, play, and go to school.

SS.3.G.1.1 Use thematic maps, tables, charts, graphs, and photos to analyze geographic information.
SS.3.G.1.4 Name and identify the purpose of maps (physical, political, elevation, population).

LAFS.3.SL.1.1-3
LAFS.3.L.1.1.2
LAFS.3.L.2.3
LAFS.3.L.3.4-6

MAFS.3.OA.4.8
MAFS.3.NBT.1.2
## Session Details | Florida Standards for Social Studies | Florida English Language Arts Standards | Florida Math Standards
--- | --- | --- | ---
### Session One: Be an Entrepreneur
Students explore well-known businesses by matching entrepreneurs to their businesses, and identifying their own entrepreneurial traits.
**Objectives:**
The students will be able to:
- Recognize the impact entrepreneurs have on a region
- Apply traits that are common to successful entrepreneurs to their own skills and abilities
SS.4.E.1.1 Identify entrepreneurs from various social and ethnic backgrounds who have influenced Florida and local economy.
SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills.
LAFS.4.RI.1.1
LAFS.4.RI.2.4
LAFS.4.RI.3.7
LAFS.4.RF.3.3.4
LAFS.4.SL.1.1.3
LAFS.4.L.3.4,6

### Session Two: Resources–Tools for Entrepreneurs
Students are introduced to resources and, working in teams, use this information to create new businesses.
**Objectives:**
The students will be able to:
- Define natural, human, and capital resources
- Describe how products and services use resources
SS.4.E.1.2 Explain Florida's role in the national and international economy and conditions that attract businesses to the state.
SS.4.G.1.4 Interpret political and physical maps using map elements (title, compass rose, cardinal directions, intermediate directions, symbols, legend, scale, longitude, latitude).
LAFS.4.RI.2.4
LAFS.4.RI.3.7
LAFS.4.RF.3.3.4
LAFS.4.W.1.2
LAFS.4.W.3.8
LAFS.4.SL.1.1.3
LAFS.4.SL.2.4,5
LAFS.4.L.3.4,6

### Session Three: Hot Dog Stand Game
Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses.
**Objectives:**
The students will be able to:
- Track the revenue and expenses of a business
- Identify the fundamental tasks required to run a business
- Explain the importance of keeping an accurate account of a business’s financial information
SS.4.FL.1.6 Describe ways that people who own a business can earn a profit, which is a source of income.
SS.4.FL.3.3 Identify ways that people can choose to save money in many places—for example, at home in a piggy bank or at a commercial bank, credit union, or savings and loan.
LAFS.4.RI.2.4
LAFS.4.RI.3.7
LAFS.4.RF.3.3.4
LAFS.4.SL.1.1.3
LAFS.4.L.1.1.3
LAFS.4.L.3.6
MAFS.4.NBT.2.4
MAFS.4.NF.3.7

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**Junior Achievement**
# JA Our Region

<table>
<thead>
<tr>
<th>Session Details</th>
<th>Florida Standards for Social Studies</th>
<th>Florida ELA Standards</th>
<th>Florida Math Standards</th>
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</thead>
<tbody>
<tr>
<td><strong>Session Four: Entrepreneurs Solve Problems</strong>&lt;br&gt;Students journey through the complex world of business problem solving by brainstorming ideas and by determining the price, advertising, and supply for a new business using the Problem-Solver Catcher.</td>
<td>SS.4.FL.1.7 Entrepreneurs are people who start new businesses. Entrepreneurs do not know if their new businesses will be successful and earn a profit. Identify ways in which starting a business is risky for entrepreneurs.&lt;br&gt;SS.4.FL.2.5 Explain that costs are things that a decision maker gives up; benefits are things that a decision maker gains. Make an informed decision by comparing the costs and benefits of spending alternatives.</td>
<td>LAFS.4.RI.1.1,3&lt;br&gt;LAFS.4.RI.2.4&lt;br&gt;LAFS.4.RI.3.7&lt;br&gt;LAFS.4.RF.3.3,4&lt;br&gt;LAFS.4.W.1.2&lt;br&gt;LAFS.4.W.3.8&lt;br&gt;LAFS.4.SL.1.1,2&lt;br&gt;LAFS.4.SL.2.4&lt;br&gt;LAFS.4.L.1.1&lt;br&gt;LAFS.4.L.3.4,6</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Objectives:</strong>&lt;br&gt;The students will be able to:&lt;br&gt;▪ Demonstrate the problem-solving process&lt;br&gt;▪ Identify the potential risks and rewards in making business decisions</td>
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</table>

<p>| <strong>Session Five: Entrepreneurs Go Global</strong>&lt;br&gt;Students demonstrate the supply chain by working in teams to build a sticker-sheet computer. | SS.4.E.1.2 Explain Florida's role in the national and international economy and conditions that attract businesses to the state.&lt;br&gt;SS.4.FL.4.1 Discuss that interest is the price the borrower pays for using someone else’s money. ELO&lt;br&gt;SS.4.FL.4.2 Identify instances when people use credit, that they receive something of value now and agree to repay the lender over time, or at some date in the future, with interest. ELO | LAFS.4.RI.2.4&lt;br&gt;LAFS.4.RI.3.7&lt;br&gt;LAFS.4.RF.3.3,4&lt;br&gt;LAFS.4.SL.1.1-3&lt;br&gt;LAFS.4.SL.2.4&lt;br&gt;LAFS.4.L.1.1&lt;br&gt;LAFS.4.L.3.4,6 | NA |
| <strong>Objectives:</strong>&lt;br&gt;The students will be able to:&lt;br&gt;▪ Apply the supply chain to a manufacturing example&lt;br&gt;▪ Explain how resource providers, businesses, and consumers are interdependent | | | |</p>
<table>
<thead>
<tr>
<th>Session Details</th>
<th>Florida Standards for Social Studies</th>
<th>Florida Employability Standards</th>
<th>Florida English Language Arts and Math</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Session One: Free to Choose Your Work or Business</strong></td>
<td>SS.5.E.1.2 Describe a market economy, and give examples of how the colonial and early American economy exhibited these characteristics.</td>
<td><strong>Critical Thinking Skills</strong>&lt;br&gt;• Thinks critically&lt;br&gt;• Thinks creatively&lt;br&gt;• Makes sound decisions</td>
<td>LAFS.5.RF.3.3&lt;br&gt;LAFS.5.RF.4.4&lt;br&gt;LAFS.5.RI.1.1-3&lt;br&gt;LAFS.5.RI.2.4&lt;br&gt;LAFS.5.SL.1.1&lt;br&gt;LAFS.5.L.1.1&lt;br&gt;LAFS.5.L.3.4&lt;br&gt;Math&lt;br&gt;MAFS.5.OA.1.2 ELO&lt;br&gt;MAFS.5.NBT.2.5 ELO&lt;br&gt;MAFS.5.NBT.2.7 ELO</td>
</tr>
<tr>
<td><strong>Objectives:</strong>&lt;br&gt;The students will be able to:&lt;br&gt;▪ Identify the characteristics of a free market economy&lt;br&gt;▪ Explain how pricing guides economic decisions</td>
<td><strong>Personal Qualities</strong>&lt;br&gt;• Demonstrates responsibility and self-discipline&lt;br&gt;• Adapts and shows flexibility</td>
<td><strong>Math</strong>&lt;br&gt;MAFS.5.OA.1.2 ELO&lt;br&gt;MAFS.5.NBT.2.5 ELO&lt;br&gt;MAFS.5.NBT.2.7 ELO</td>
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<tr>
<td><strong>Session Two: Innovation Nation</strong></td>
<td>SS.5.E.1.3 Trace the development of technology and the impact of major inventions on business productivity during the early development of the United States.</td>
<td><strong>Critical Thinking Skills</strong>&lt;br&gt;• Thinks critically&lt;br&gt;• Thinks creatively</td>
<td>LAFS.5.RF.3.3&lt;br&gt;LAFS.5.RF.4.4&lt;br&gt;LAFS.5.RI.1.1-3&lt;br&gt;LAFS.5.RI.2.4&lt;br&gt;LAFS.5.W.2.4&lt;br&gt;LAFS.5.SL.1.1&lt;br&gt;LAFS.5.SL.2.4-6&lt;br&gt;LAFS.5.L.1.1&lt;br&gt;LAFS.5.L.3.4&lt;br&gt;Math&lt;br&gt;MAFS.5.OA.1.2 ELO&lt;br&gt;MAFS.5.NBT.2.7 ELO</td>
</tr>
<tr>
<td><strong>Objectives:</strong>&lt;br&gt;The students will be able to:&lt;br&gt;▪ Define entrepreneur and entrepreneurship&lt;br&gt;▪ Describe resources and how entrepreneurs use them&lt;br&gt;▪ Explore STEM skills and the process of innovation</td>
<td><strong>Communication Skills</strong>&lt;br&gt;• Communicates verbally&lt;br&gt;• Listens actively</td>
<td><strong>Math</strong>&lt;br&gt;MAFS.5.OA.1.2 ELO&lt;br&gt;MAFS.5.NBT.2.7 ELO</td>
<td></td>
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<tr>
<td><strong>Session Three: Career Quest</strong></td>
<td>NA</td>
<td><strong>Communication Skills</strong>&lt;br&gt;• Communicates verbally&lt;br&gt;• Listens actively&lt;br&gt;• Comprehends written material&lt;br&gt;• Conveys information in writing&lt;br&gt;• Observes carefully</td>
<td>LAFS.5.RF.3.3&lt;br&gt;LAFS.5.RF.4.4&lt;br&gt;LAFS.5.RI.1.1-2&lt;br&gt;LAFS.5.RI.2.4&lt;br&gt;LAFS.5.RI.3.7&lt;br&gt;LAFS.5.SL.1.1&lt;br&gt;LAFS.5.L.1.1&lt;br&gt;LAFS.5.L.3.4&lt;br&gt;Math&lt;br&gt;MAFS.5.NBT.1.3 ELO&lt;br&gt;MAFS.5.NBT.2.7 ELO</td>
</tr>
<tr>
<td><strong>Objectives:</strong>&lt;br&gt;The students will be able to:&lt;br&gt;▪ Examine career groupings and the skills necessary for a variety of careers.</td>
<td><strong>Information Use</strong>&lt;br&gt;• Locates information&lt;br&gt;• Organizes information&lt;br&gt;• Uses information</td>
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</tbody>
</table>
### Session Four: Get and Keep the Job!
Students examine important work-readiness and behavioral skills needed for career success.

**Objectives:**
The students will be able to:
- Identify the soft skills wanted by today’s employers

<table>
<thead>
<tr>
<th>Florida Standards for Social Studies</th>
<th>Florida Employability Standards</th>
<th>Florida Math Standards</th>
</tr>
</thead>
</table>
| SS.5.C.2.5 Identify ways good citizens go beyond basic civic and political responsibilities to improve government and society. | **Personal Qualities**
  - Demonstrates responsibility and self-discipline
  - Adapts and shows flexibility
  - Works independently
  - Demonstrates a willingness to learn
  - Demonstrates integrity
  - Demonstrates professionalism
  - Takes initiative | LAFS.5.RF.3.3
  LAFS.5.RF.4.4
  LAFS.5.RI.1.1-3
  LAFS.5.RI.2.4
  LAFS.5.W.2.4
  LAFS.5.W.3.7ELO
  LAFS.5.SL.1.1
  LAFS.5.L.1.1
  LAFS.5.L.3.4 |

### Session Five: Global Connections
Students explore how the United States is connected to the global economy.

**Objectives:**
The students will be able to:
- Discuss why businesses specialize and trade
- Define opportunity cost

<table>
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<tr>
<th>Florida Standards for Social Studies</th>
<th>Florida Employability Standards</th>
<th>Florida Math Standards</th>
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</thead>
</table>
| SS.5.G.1.4 Construct maps, charts, and graphs to display geographic information. | **Interpersonal Skills**
  - Understands teamwork and works with others
  - Exercises leadership | LAFS.5.RF.3.3
  LAFS.5.RF.4.4
  LAFS.5.RI.1.1-2
  LAFS.5.RI.2.4
  LAFS.5.RI.3.7
  LAFS.5.W.1.1
  LAFS.5.SL.1.1
  LAFS.5.L.1.1
  LAFS.5.L.3.4 |

### Optional Supplement: Business Organization
Students examine entrepreneurship, free enterprise, and business organization.

**Objectives:**
The students will be able to:
- Identify three basic ways businesses are organized.

<table>
<thead>
<tr>
<th>Florida Standards for Social Studies</th>
<th>Florida Employability Standards</th>
<th>Florida Math Standards</th>
</tr>
</thead>
</table>
| NA | **Systems Thinking**
  - Understands and uses systems | LAFS.5.RF.3.3
  LAFS.5.SL.1.2
  LAFS.5.SL.1.1
  LAFS.5.L.1.1
  LAFS.5.L.3.4 |
## JA More than Money

### Session Descriptions

<table>
<thead>
<tr>
<th>Session One: The Money Garden</th>
<th>Florida Standards for Social Studies</th>
<th>Florida English Language Arts</th>
<th>Florida Math Standards</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest.</td>
<td>SS.3.E.1.2 List the characteristics of money. SS.4.FL.2.2 Explain that people make choices about what goods and services they buy because they can’t have everything they want. This requires individuals to prioritize their wants. SS.4.FL.3.1 Identify ways that income is saved, spent on goods and services, or used to pay taxes. SS.4.FL.3.2 Explain that when people save money, they give up the opportunity to buy things now in order to buy things later. SS.4.FL.3.5 Explain that when people deposit money into a bank (or other financial institution), the bank may pay them interest. Banks attract savings by paying interest. People also deposit money into banks because banks are safe places to keep their savings.</td>
<td>LAFS.RI.1.1 LAFS.RI.2.3,4 LAFS.RI.3.6 LAFS.RF.3.3 LAFS.RF.4.4 LAFS.SL.1.1 LAFS.SL.2.6 LAFS.L.1.1 LAFS.L.3.4</td>
<td>MAFS.3.NBT.1.2 MAFS.3.NBT.1.3 MAFS.4.NBT.2.4 MAFS.4.NF.3.7 MAFS.5.NBT.2.5 MAFS.5.NBT.2.7</td>
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</table>

### Objectives:
The students will be able to:
- Identify the role of money in everyday life
- Explain the benefits of using a savings account

### Session Two: Create a Business

Students learn about the ways in which people’s interests and skills can help them identify small businesses they can start.

<table>
<thead>
<tr>
<th>Session Two: Create a Business</th>
<th>Florida Standards for Social Studies</th>
<th>Florida English Language Arts</th>
<th>Florida Math Standards</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students learn about the ways in which people’s interests and skills can help them identify small businesses they can start.</td>
<td>SS.3.E.1.3 Recognize that buyers and sellers interact to exchange goods and services through the use of trade or money. SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills. SS.4.FL.1.7 Entrepreneurs are people who start new businesses. Entrepreneurs do not know if their new businesses will be successful and earn a profit. Identify ways in which starting a business is risky for entrepreneurs.</td>
<td>LAFS.RI.1.2 LAFS.RI.2.3,4 LAFS.RI.3.6 LAFS.RF.3.3 LAFS.RF.4.4 LAFS.SL.1.1-3 LAFS.SL.2.6 LAFS.L.1.1-2 LAFS.L.3.4,6</td>
<td>MAFS.3.NBT.1.2 MAFS.3.NBT.1.3 MAFS.4.NBT.2.4 MAFS.4.NF.3.7 MAFS.5.NBT.2.5 MAFS.5.NBT.2.7</td>
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</table>

### Objectives:
The students will be able to:
- Define business, goods, and services
- Identify businesses they would like to start that align with their personal interests and skills
- Appreciate their own roles as entrepreneurs in affecting their community and their world

### Session Three: Build a Business

Students identify the fundamental steps for starting a small business and develop a basic business plan.

<table>
<thead>
<tr>
<th>Session Three: Build a Business</th>
<th>Florida Standards for Social Studies</th>
<th>Florida English Language Arts</th>
<th>Florida Math Standards</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students identify the fundamental steps for starting a small business and develop a basic business plan.</td>
<td>SS.3.E.1.3 Recognize that buyers and sellers interact to exchange goods and services through the use of trade or money. SS.4.FL.1.6 Describe ways that people who own a business can earn a profit, which is a source of income. SS.4.FL.2.6 Predict how people’s spending choices are influenced by prices as well as many other factors, including advertising, the spending choices of others, and peer pressure.</td>
<td>LAFS.RI.2.3,4 LAFS.RI.3.6 LAFS.RF.3.3 LAFS.RF.4.4 LAFS.SL.1.1 LAFS.L.3.6 LAFS.L.1.1-2 LAFS.L.3.4,6</td>
<td>MAFS.3.NBT.1.2 MAFS.3.NBT.1.3 MAFS.4.NBT.2.4 MAFS.4.NF.3.7 MAFS.5.NBT.2.5 MAFS.5.NBT.2.7</td>
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*ELO- Indicates a skill best supported by an Extended Learning Opportunity*
## Session Descriptions

### Session Four: Run a Business

Students explain why financial institutions lend money and why people borrow money for their businesses. They learn about advantages and disadvantages of borrowing money, including the need to make interest payments. They record and track financial gains and losses in a simulated activity.

**Objectives:**

The students will be able to:
- Explain why financial institutions lend money
- Explain decision making and the traits of trustworthy borrowers
- Record and track financial gains and losses

<table>
<thead>
<tr>
<th>Florida Standards for Social Studies</th>
<th>Florida ELA Standards</th>
<th>Florida Math Standards</th>
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<tbody>
<tr>
<td>SS.4.FL.1.4 People can earn interest income from letting other people borrow their money. Explain why banks and financial institutions pay people interest when they deposit their money at those institutions. SS.4.FL.4.1 Discuss that interest is the price the borrower pays for using someone else's money. SS.4.FL.4.2 Identify instances when people use credit, that they receive something of value now and agree to repay the lender over time, or at some date in the future, with interest.</td>
<td>LAFS.RI.1.1,2 LAFS.RI.2.4,5 LAFS.RI.3.7 LAFS.RF.3.3 LAFS.RF.4.4 LAFS.W.1.3 LAFS.W.2.4 LAFS.SL.1.1-3 LAFS.SL.2.6 LAFS.L.3.4,6</td>
<td>MAFS.3.NBT.1.2 MAFS.3.NBT.1.3 MAFS.4.NBT.2.4 MAFS.4.NBT.2.5 MAFS.5.NBT.2.5 MAFS.5.NBT.2.7</td>
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</table>

### Session Five: Global Success

The students explore the opportunities and challenges of global markets.

**Objectives:**

The students will be able to:
- Explore reasons why businesses import and export goods
- Describe the economic considerations related to selling in a global market
- Define opportunity cost

<table>
<thead>
<tr>
<th>Florida Standards for Social Studies</th>
<th>Florida ELA Standards</th>
<th>Florida Math Standards</th>
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<tbody>
<tr>
<td>SS.4.E.1.2 Explain Florida's role in the national and international economy and conditions that attract businesses to the state. SS.5.E.2.1 Recognize the positive and negative effects of voluntary trade (among Native Americans, European explorers, and colonists.)</td>
<td>LAFS.RI.1.1,2 LAFS.RI.2.4,5 LAFS.RI.3.7 LAFS.RF.3.3 LAFS.RF.4.4 LAFS.W.1.3 LAFS.SL.1.1,2 LAFS.SL.2.6 LAFS.L.1.1,2 LAFS.L.2.3 LAFS.L.3.4,6</td>
<td>NA</td>
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</table>
# JA Career Exploration Fair K-2

<table>
<thead>
<tr>
<th>Session Descriptions</th>
<th>Florida Social Studies Standards</th>
<th>Florida Employability Standards</th>
<th>Common Core ELA</th>
</tr>
</thead>
</table>
| Pre-JA Career Exploration Fair Session: A Job to Do! | SS.K.E.1.3 Recognize that people work to earn money to buy things they need or want. | Applied Academic Skills  
- Uses reading skills  
- Uses writing skills  
Critical Thinking Skills  
- Thinks critically  
- Thinks creatively | LAFS.RI.1.1-1.3  
LAFS.RI.2.4-2.5  
LAFS.SL.1.1-1.3  
LAFS.SL.2.4-2.6  
LAFS.L.1.1-1.2  
LAFS.L.2.3  
LAFS.L.3.4-3.6 |
| The Day of the Fair | SS.K.E.1.3 Recognize that people work to earn money to buy things they need or want. | Communication Skills  
- Communicates verbally  
- Listens actively | LAFS.RI.1.1-1.3  
LAFS.RI.2.4-2.5  
LAFS.SL.1.1-1.3  
LAFS.SL.2.4-2.6  
LAFS.L.1.1-1.2  
LAFS.L.2.3  
LAFS.L.3.4-3.6 |
| Post-JA Career Exploration Fair Activity: I Think I Want to Be... | SS.K.E.1.3 Recognize that people work to earn money to buy things they need or want. | Personal Qualities  
- Demonstrates responsibility and self-discipline  
- Works independently  
- Takes initiative  
- Displays positive attitude and sense of self-worth  
- Takes responsibility for professional growth | LAFS.RI.1.1-1.3  
LAFS.RI.2.4-2.5  
LAFS.SL.1.1-1.3  
LAFS.SL.2.4-2.6  
LAFS.L.1.1-1.2  
LAFS.L.2.3  
LAFS.L.3.4-3.6 |

**Objectives:**

**The students will:**

- Define careers.
- Examine the jobs of family members.
- Identify jobs within the community.

- Observe speakers and the tools they use.
- Identify the variety of careers people have in the community and how each job requires specific skills.
- Express ideas and questions concerning the jobs people have.

- Begin to identify a future career interest.

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**Pre-JA Career Exploration Fair Session: A Job to Do!**

Students identify the jobs people have and the work people do to make their community a good place to live, work, and play. They will also prepare questions to ask the speakers.

**Objectives:**

The students will:

- Define careers.
- Examine the jobs of family members.
- Identify jobs within the community.

**The Day of the Fair**

Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.

**Objectives:**

The students will:

- Observe speakers and the tools they use.
- Identify the variety of careers people have in the community and how each job requires specific skills.
- Express ideas and questions concerning the jobs people have.

**Post-JA Career Exploration Fair Activity: I Think I Want to Be...**

Students reflect on their JA Career Exploration Fair experience.

**Objectives:**

The students will:

- Begin to identify a future career interest.
### Pre-JA Career Exploration Fair Session: A Job for Everyone

**Objectives:**
The students will:
- Define careers.
- Analyze their interests and skills to learn how they fit in the classroom and the workplace.
- Construct new understandings connected to prior knowledge.

**Florida Social Studies Standards:**
SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills

**Florida Employability Standards:**
**Applied Academic Skills**
- Uses reading skills
- Uses writing skills

**Critical Thinking Skills**
- Thinks critically
- Thinks creatively

**Common Core ELA:**
- LAFS RI.2.4
- LAFS SL 1.1
- LAFS W.1.3
- LAFS W.2.4
- LAFS L.2.3
- LAFS L 3.4-3.6

### The Day of the Fair

**Objectives:**
The students will:
- Observe speakers and the tools they use.
- Identify the variety of careers people have in the community and how each job requires specific skills.
- Express how jobs require specific interests and skills.
- Examine how school skills apply to career paths.

**Florida Social Studies Standards:**
SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills

**Communication Skills**
- Communicates verbally
- Listens actively

**Information Use**
- Locates information • Organizes information
- Uses information
- Analyzes information
- Communicates Information

**Common Core ELA:**
- LAFS RI.3.7
- LAFS SL 1.1-1.3
- LAFS SL/ 2.4-2.5
- LAFS W.1.3
- LAFS W.2.4
- LAFS L 1.1-1.2
- LAFS L 3.4-3.6

### Post-JA Career Exploration Fair Activity: Someday I’ll Be...

**Objectives:**
The students will:
- Prepare a personal interest “resume.”
- Begin to identify a future career interest.

**Florida Social Studies Standards:**
SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills

**Personal Qualities**
- Demonstrates responsibility and self-discipline
- Works independently
- Takes initiative
- Displays positive attitude and sense of self-worth
- Takes responsibility for professional growth

**Common Core ELA:**
- LAFS SL 1.1-1.3
- LAFS SL/ 2.4-2.5
- LAFS W.2.4
- LAFS W/3.8
- LAFS L 3.4-3.6
## JA Career Speaker Series K-5

<table>
<thead>
<tr>
<th>Session Descriptions</th>
<th>Florida Social Studies Standards</th>
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| **Before the Event**  | SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills | Critical Thinking Skills  
- Thinks critically  
- Thinks creatively  
- Reasons | LAFS RI.2.4  
LAFS SL.1.1  
LAFS W.1.3  
LAFS W.2.4  
LAFS L.2.3  
LAFS L.3.4-3.6 |
| **Speaker Day: Invite a Career Speaker to Class** | SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills | Communication Skills  
- Communicates verbally  
- Listens actively | LAFS RI.3.7  
LAFS SL.1.1-1.3  
LAFS SL/2.4-2.5  
LAFS W.1.3  
LAFS W.2.4  
LAFS L.1.1-1.2  
LAFS L.3.4-3.6 |
| **After the Event**   | SS.4.FL.1.1 People have many different types of jobs from which to choose. Identify different jobs requiring people to have different skills | Information Use  
- Locates information  
- Organizes information  
- Uses information  
- Analyzes information  
- Communicates Information | LAFS SL.1.1-1.3  
LAFS SL/2.4-2.5  
LAFS. W.2.4  
LAFS W/3.8  
LAFS L.3.4-3.6 |

### Objectives:

**Before the Event**
- Students prepare questions for the speaker to answer.
- **Objectives:**
  - Identify skills and interests
  - Explain how the speaker’s job helps people in the community

**Speaker Day: Invite a Career Speaker to Class**
- Students interact with a career speaker who describes his or her job and how it relates to his or her skills and interests.
- **Objectives:**
  - Listen to a career speaker.
  - Express how jobs require specific interests and skills.
  - Examine how interests and skills apply to careers.

**After the Event**
- Students reflect on what they learned during their preparation and the speaker event.
  - Recognize career clusters.
  - Identify careers that relate to personal interests and skills.